



# CSC's Global Oracle Practice

For Experience and Results, Talk to Us.

CSC and Oracle collaborate in a long-standing global alliance that leverages our combined strengths and resources to provide world class, industry focused, end-to-end capabilities for our clients.

## Your Challenges

As you compete for market share and profitability in today's business climate, you may be facing the challenges of:

- upgrading, both functionally and technically, to the latest Oracle release
- updating legacy systems to support your extended enterprise, and
- rationalizing your EPR strategy to prepare for growth.

As you strive to optimize your Oracle investment, you must consider how to maximize the efficiency of your organization and its processes. Preparing for growth is difficult in challenging economic time. By optimizing your investments through strategic application of your Oracle technologies, CSC will help you meet the challenges associated with maximizing shareholder value.

## The Oracle and CSC Advantage

Oracle has a strong track record of helping companies harness the power of the Internet. Oracle Corporation's innovative approach to creating applications enables its customers expand into new markets, retain profitable customers and improve efficiencies.

In fact, Oracle's 11i e-business suite allows you to reduce the cost of managing applications, while enabling you to access information easier (self-service applications), streamline business processes (workflow), and solve business problems that were cumbersome in previous versions (international accounting, serial number genealogy, etc.).

CSC, in turn, has consistently applied its rich experience from 43 years of systems integration and management consulting to helping clients leverage Oracle applications for entry into the Internet marketplace of the 21st century. As a global Oracle partner, CSC has served hundreds of companies in a wide range of industries, including high technology, manufacturing, telecommunications, consumer products, healthcare, financial services, and aerospace and defense.

CSC is a Certified Advantage Partner (CAP) in North America, Europe and Asia, CSC is a proven leader in 11i programs, implementations and upgrades. In fact, CSC has been a forerunner for 11i implementations, completing some of the first global implementations of the financial, distribution, manufacturing and CRM applications. This means that you will benefit from the experiences of CSC's Oracle-trained implementation consultants as they assist you in implementing the Oracle applications that will help you meet and exceed your business objectives.

In addition to being a global Oracle partner and CAP certified, CSC is also recognized as a preferred go-to-market partner for Oracle Advanced Planning and Scheduling (APS) and Customer Relationship Management (CRM).

## CSC's Oracle Portfolio

When you implement Oracle applications with CSC's expertise, you leverage the powerful relationships we have built as an established global organization, and the depth of our consultancy talent pool — staffed with experts who average more than ten years of industry experience and eight years of Oracle application experience.

With CSC as your Oracle partner, you will benefit from:

- Deep Oracle 11i implementation and large program experience
- Proven Oracle 11i upgrade and migration expertise — leveraging CSC's "ERP" methodology and tools to minimize risk, time and cost
- End-to-end managed services for Oracle applications customers
- A results-driven leveraged procurement offering, utilizing CSC's buying power and Oracle's iProcurement
- CSC's demonstrated approach to supply chain cost reduction and productivity enhancement (High Impact Supply Chain Assessment – HISCA)
- Focused CRM services that will improve the ROI of your customer relationships
- Rigorous operational audit and readiness assessments
- Effective data migration services (ETL tools for migrating from R10.7/11.03 to 11i)
- Innovative decision support dashboards — pre-built EIS system for custom reporting from the Oracle applications
- Robust application performance and tuning services
- Skillful enterprise architecture design and implementation
- Extensive off-shore capabilities

## CSC – Your Trusted Guide

CSC can help you successfully implement Oracle's application suite by employing industry-specific Oracle expertise that translates to quantifiable business results for your company. For more information, contact your local CSC office, or e-mail Reeves Smith at [rsmith213@csc.com](mailto:rsmith213@csc.com).

### *About CSC*

*Computer Sciences Corporation helps clients achieve strategic goals and profit from the use of information technology.*

*With the broadest range of capabilities, CSC offers clients the solutions they need to manage complexity, focus on core businesses, collaborate with partners and clients, and improve operations.*

*CSC makes a special point of understanding its clients and provides experts with real-world experience to work with them. CSC is vendor-independent, delivering solutions that best meet each client's unique requirements.*

*For more than 45 years, clients in industries and governments worldwide have trusted CSC with their business process and information systems outsourcing, systems integration and consulting needs.*

*The company trades on the New York Stock Exchange under the symbol "CSC."*

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